



## SPOTLIGHT ON SUCCESS

### Agri-Services Agency

*Long-term partnership cultivates success for workers' compensation agricultural captive program*

**A**gri-Services (ASA) was created by farmers for farmers! It has decades of experience working with agricultural operations and knows full well the unique risks they assume every day, 24/7. Equally important, ASA engaged a partner experienced in claims administration and risk management, focusing on providing the best outcome for injured employees. Since 2001, ASA and PMA Management Corp. have cultivated a partnership providing sustainable and continuous improvement in program results. ★

**Agri-Services Agency (ASA)** staff has decades of experience working within the agricultural industry. They understand its challenges, providing bilingual risk management services and offering a wide range of customizable programs for workers' compensation, health, and liability insurance.



#### PARTNERSHIP RESULTS

2001 – 2021

Over **\$11 million** in **recoveries** since program inception

**63%** medical bill review **savings** – over **\$5.2 million** saved in 2021 alone

**80%+** of workers' compensation claims reported online

**Positive claims closure** rates year over year

2021 claims reserve **savings/reductions** of **23%**

“The PMA Service Team consistently provides exceptional service to our program and its members. PMA has a real interest in understanding our mission, which is to offer unsurpassed quality care for our members' injured employees, while assuring fair and timely resolution of claims. ASA provides coverage in a majority of states across the country, and PMA has the expertise needed to navigate these differences. PMA has been an invaluable partner in the success of our program.”

**Jan Klodowski**

Vice President, Agri-Services Agency, LLC

“Throughout our 20-year partnership with PMA, they have worked closely with us to provide quality claims handling and customer service to our clients. They understand our commitment to provide the best available medical care for the employees of our agricultural clients. Our designated claims handlers demonstrate an understanding of agriculture-related injuries and work closely with our internal claims management team to achieve the best possible outcomes in our very hazardous industry.”

**William Halligan**

Workers' Compensation Claims Manager, Agri-Services Agency, LLC

For additional information, please contact your PMA Representative,  
call us today at **800.222.2749** or visit **PMACOMPANIES.COM**

**PMA COMPANIES (PMA)** is a trusted leader and recognized expert in commercial risk management insurance solutions and services. PMA specializes in workers' compensation, commercial auto, general liability, and commercial package & umbrella coverages as well as offering claims administration and risk management services through PMA Management Corp. (PMAMC), its wholly owned TPA. PMA's issuing insurance companies are Pennsylvania Manufacturers' Association Insurance Company, Manufacturers Alliance Insurance Company, and Pennsylvania Manufacturers Indemnity Company. PMA is part of Old Republic International, a Fortune 500 company (NYSE: ORI). **ORIG.COM**

